



## **PROSPECTS FOR DEVELOPMENT OF MANAGEMENT AUTHORITY AND COMPETENCES OF LEADING PERSONNEL**

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<b>A B S T R A C T</b>	<b>KEY WORDS</b>
This article discusses the role and importance of management personnel in management processes, leadership potential and competencies, as well as their specific characteristics, and also provides individual recommendations based on the findings. The prospects for the development of management potential and competencies of management personnel in our country were also explained.	Leader, leader image, leadership potential, AIDA, charisma, competence, quality, leadership style, competence, leader.

### **Introduction**

In the dynamic landscape of Uzbekistan's business environment, the role of management authority and the competences of leading personnel are pivotal in shaping organizational success. As the nation undergoes rapid economic reforms and embraces globalization, the need for adept leadership capable of navigating complexities while fostering growth has never been more pronounced. This article explores the promising prospects for enhancing management authority and competences among top-tier personnel within the unique context of Uzbekistan, elucidating the benefits and strategies for embracing this transformative journey.

Uzbekistan's transition from a centrally planned to a market-oriented economy has spurred a redefinition of management authority. According to the World Bank, Uzbekistan's economy is projected to grow by 5.5% in 2024, signaling a growing need for agile and inclusive leadership approaches. Traditional hierarchical structures are giving way to more dynamic models where authority is derived not only from positional power but also from expertise, influence, and the ability to inspire and align teams towards common goals.

### **Evolution of Management Authority:**

Management authority has transcended traditional hierarchical structures to encompass a more dynamic and inclusive approach. In contemporary organizations, authority is not merely derived from positional power but also from expertise, influence, and the ability to inspire and align teams towards common objectives. The shift towards collaborative leadership underscores the importance of fostering trust, transparency, and accountability at all levels. The World Economic Forum's Global Competitiveness Report ranks Uzbekistan 69th out of 141 countries in innovation capability. Competent leadership fosters a culture of innovation and adaptability, essential for Uzbekistan's

economy to stay competitive. Leaders with diverse skill sets can envision and implement novel strategies, driving sustainable growth and attracting foreign investment.

### **Advantages of Strengthening Management Competences:**

**Innovation and Adaptability:** Competent leadership fosters a culture of innovation and adaptability, enabling organizations to respond swiftly to market changes and technological advancements. Leaders equipped with diverse skill sets can envision and implement novel strategies that drive sustainable growth and competitive advantage.

### **Employee Engagement and Retention:**

Effective leadership is instrumental in cultivating a positive work environment where employees feel valued, empowered, and motivated to contribute their best. Investing in leadership development enhances interpersonal skills, emotional intelligence, and conflict resolution capabilities, fostering stronger bonds between leaders and their teams. A Gallup poll reveals that only 9% of employees in Uzbekistan are engaged at work. Effective leadership plays a crucial role in nurturing a positive work environment. Investing in leadership development enhances interpersonal skills, emotional intelligence, and conflict resolution capabilities, fostering stronger bonds between leaders and their teams and reducing turnover rates.

### **Strategic Decision-making:**

Competent leaders possess the acumen to make informed, strategic decisions amidst uncertainty and ambiguity. By honing analytical, critical thinking, and problem-solving skills, they can navigate complex challenges with confidence, steering organizations towards profitable outcomes and long-term viability. According to the United Nations Development Programme, Uzbekistan ranks 89th out of 189 countries in the Human Development Index. Competent leaders possess the acumen to make informed, strategic decisions amidst the evolving socio-economic landscape. By honing analytical, critical thinking, and problem-solving skills, they can navigate complex challenges, steering organizations towards profitable outcomes.

### **Organizational Resilience:**

In times of crisis or disruption, resilient leadership is indispensable for guiding organizations through turbulent waters. Leaders with robust competences exhibit composure under pressure, inspire resilience among team members, and spearhead effective crisis management strategies to mitigate risks and ensure business continuity. In a rapidly changing environment, resilient leadership is indispensable. According to the Global Climate Risk Index, Uzbekistan is among the top 20 countries most affected by climate change. Leaders with robust competences inspire resilience among team members and spearhead effective crisis management strategies, ensuring the continuity of essential services and operations.

### **Strategies for Development:**

**Continuous Learning and Development:** Establishing a culture of continuous learning is paramount for nurturing leadership competences. Organizations can offer diverse training programs, mentorship

initiatives, and experiential learning opportunities tailored to the evolving needs of leaders, thereby fostering a growth mindset and a commitment to excellence.

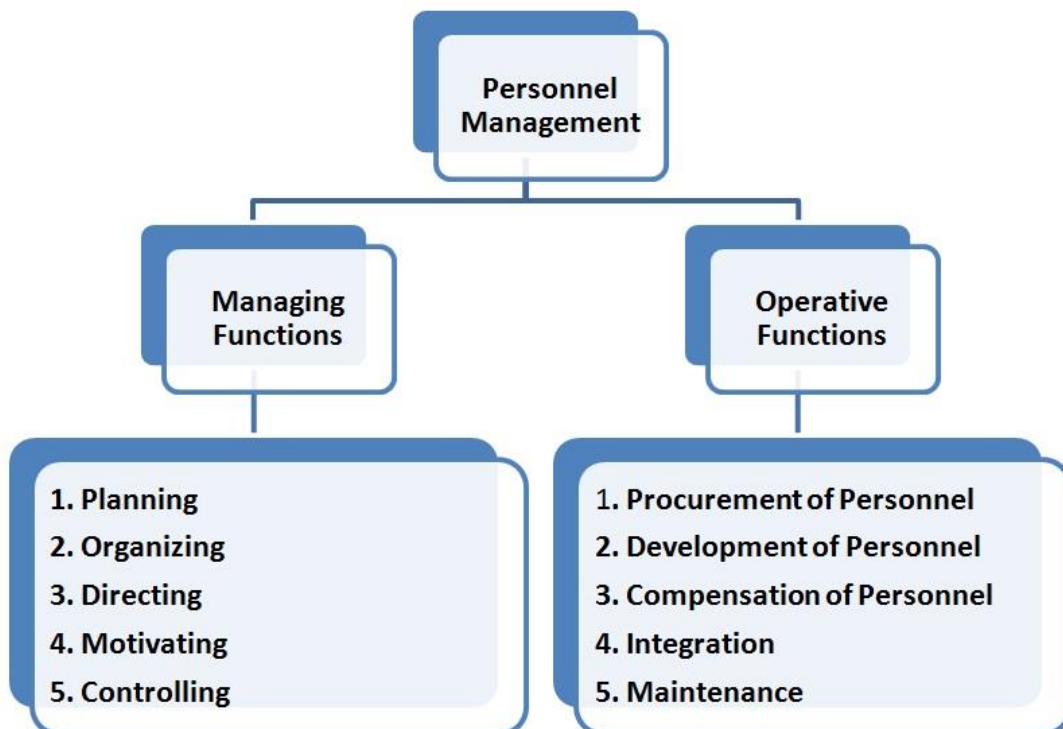
### 360-Degree Feedback and Assessment:

Implementing robust feedback mechanisms enables leaders to gain insights into their strengths, areas for improvement, and their impact on teams and organizational performance. By soliciting feedback from peers, subordinates, and superiors, leaders can identify blind spots, enhance self-awareness, and refine their leadership approach accordingly. According to a survey by Mercer, 60% of employees in Uzbekistan feel that their performance evaluations are not fair. Implementing robust feedback mechanisms enables leaders to gain insights into their strengths and areas for improvement. By soliciting feedback from peers, subordinates, and superiors, leaders can refine their approach to better serve the needs of their organizations.

### Promoting Diversity and Inclusion:

Embracing diversity and inclusion is essential for cultivating a leadership cadre that reflects the richness of perspectives and experiences within an organization. By championing diversity in leadership roles and fostering inclusive practices, organizations can harness the collective talents and creativity of their workforce, driving innovation and resilience.

Encouraging Mentorship and Coaching: Mentorship and coaching programs provide valuable guidance and support for emerging leaders, enabling them to accelerate their professional growth and develop essential leadership competences. Pairing aspiring leaders with seasoned mentors fosters knowledge transfer, fosters leadership succession planning, and strengthens organizational bench strength.



Picture. Types of management authority and competences

As organizations navigate an increasingly complex and volatile business landscape, the imperative to develop management authority and competences of leading personnel has never been more pressing. By embracing a holistic approach to leadership development, organizations can cultivate a cadre of competent leaders who inspire trust, foster innovation, and drive sustainable growth. Investing in leadership development is not just a strategic imperative; it is a catalyst for unlocking the full potential of individuals and organizations alike, propelling them towards a future of enduring success and significance.

As Uzbekistan continues its journey towards economic modernization and global integration, the development of management authority and competences of leading personnel emerges as a critical priority. By embracing a holistic approach to leadership development, organizations can cultivate a cadre of competent leaders who are equipped to navigate complexities, drive innovation, and contribute to the nation's sustainable development goals. Investing in leadership development is not just a strategic imperative; it is a catalyst for unlocking the full potential of individuals and organizations, propelling Uzbekistan towards a future of prosperity, resilience, and inclusive growth. Researchers from around the world have identified certain essential competencies for leadership. Apart from these, the future strategies and trends of the business also need to drive the development of new leadership competencies. Even though some of the leadership competencies are vital for every organization, a firm needs to define the attributes of leadership which are distinctive to a particular firm for the creation of competitive advantage.

The top-level leaders, aspiring managers, and managers are all concerned with developing the competencies required to help them become more effective leaders. Over 100 years of research on leadership competencies have identified and outlined the successful abilities and skills associated with leadership effectiveness.

Better leadership is a result of focusing on skill development and leadership competencies. However, the skills required for a certain position might change depending on the organization's specific level of leadership competencies. Using the competency approach will help organizations determine the specific competencies required for different positions at different levels in a particular organization. Certain vital leadership competencies have been identified by the "Centre for Creative Leadership," and these are consistent throughout the organizations. According to them, the overall structure gets divided into competencies needed for leading the organization, leading others, and leading oneself.

When HR professionals select and develop leaders, they need to consider the leadership competencies possessed by the individual and then compare them with the competencies required for further development to achieve success. Thus, by looking at a person's current capabilities and comparing them to the skills and competencies essential for the position of leadership, organizations will be able to make better decisions for the hiring, development, and promotion of leaders.

Leadership Competencies and How to Develop Them?

## **1. Social Intelligence (SI)**

SI is among the best predictors as far as effective leadership is concerned. Social Intelligence refers to the sensitivity to social situations, the "constellation of social performance," and role-playing skills, which are crucial for effective leadership. Social intelligence is a wide concept about understanding social situations, dynamics, and the ability to operate efficiently in several social situations.

## **How to develop Social Intelligence?**

Expose yourself to different types of people and different kinds of social situations, along with the work for the development of social perceptiveness and also the ability to engage other people in a conversation.

## **2. Interpersonal Skills**

Interpersonal skills, also known as a “subset of social intelligence,” form a more relationship-oriented aspect of social effectiveness. The soft skills of leadership are often represented best by interpersonal skills.

## **How to develop interpersonal skills?**

To develop interpersonal skills, work on effective listening and communication skills. Join networking groups and Toastmasters for this purpose and work on your personal and professional relationships with your relatives, colleagues, friends, or significant other.

## **3. Emotional Intelligence / Skills (EI)**

Emotional intelligence is a compliment to social intelligence. It is the ability of an individual to communicate at an emotional level, be able to have an understanding of emotional situations and emotions, and also stay in tune with own emotions. These are related especially to the leadership “charisma.”

## **How to develop Emotional Intelligence?**

To develop emotional intelligence, you need to practice reading the nonverbal cues of others, especially the cues that are related to emotions. Learn to have control over your emotions as well as your anger outbursts.

## **4. Prudence**

It is among the cardinal virtues of Aristotle. It is a synonym for wisdom and is the ability to understand the perspectives of others by being open and unbiased.

## **How to develop Prudence?**

To develop prudence, you need to listen to others. You have to learn to ask for the views and opinions of others and consider them when choosing a particular course of action. You have to work towards being more broad-minded and also more open-minded.

## **5. Courage**

Fortitude or courage is another cardinal virtue. This includes the courage to take calculated risks, stand up for your beliefs, and do the right things.

## **How to develop courage?**

Its roots lie in the development and the holding of strong personal values. If you value someone or something sincerely, you will possess the courage to stand up for your principles and your people.

## **6. Conflict Management**

This “higher order” interpersonal skill helps colleagues avoid or resolve conflicts. When the members of an organization are in conflict with each other, the leaders are generally called upon to adjudicate. However, the ability to either avoid or resolve conflict situations is also involved in this.

### **How to Develop Conflict Management Skills?**

Courses and workshops are available to assist you in understanding and learning conflict management strategies. A vital aspect of conflict management with respect to leadership competencies is to help the parties involved in the conflict to compromise (wherein each party should have the flexibility of giving up something) or collaborate (a win-win outcome).

## **7. Decision Making**

The core leadership competencies are making good decisions or leading a good decision-making process. The ways of making decisions can be better or worse. Still, a good leader knows when to decide, when the peers and subordinates must be consulted and brought into the decision-making process, and when the time is right to take a step back and allow others to make decisions.

### **How to develop decision-making skills?**

The best way of honing decision-making skills is by experiencing and studying situations where decisions have gone wrong. People learn more often from the mistakes that they have committed rather than from the success that they have achieved.

## **8. Political Skills**

It is a fact that all organizations or groups at their core are full of workplace politics. To move ahead, people attempt to gain allies, break the rules and push forward their agendas. An effective leader is also a good player politically, has knowledge regarding the rules that need to be followed for playing the game, and can manage political behavior to prevent it from resulting in the dysfunction of the group or the organization.

### **How to Develop Political Competencies?**

In the same way, as with several of the other leadership competencies that are highly developed, political skills are acquired through learning from experience, social dynamics, and people.

## **9. Influence Skills**

Leadership, at its core, is all about influencing other people’s behavior. Therefore, a great leader is someone who is a master of social influence and can wield power fairly and effectively. You can become all the more influential in the leadership role if you can develop interpersonal or soft skills.

### **How to develop Influence Skills?**

Reasoned and well-thought-out arguments are useful after getting trained in debating. Viewing things from the perspective of the other person may assist you in understanding what the things expected by them from negotiation are. This will let you focus on a situation that is a win-win.

## 10. Area Competence / Expertise

In today's age, the significance of knowledge in every aspect of jobs is less important than it was. In creative firms or high-tech industries, the team members might possess more relevant knowledge and expertise than the leaders. Still, leaders must develop expertise in particular situations, industries, or organizations where they are in leadership roles.

### How to develop Area Competencies?

Development is a lifelong process, similar to all the other competencies. You need to study the organization and also study the competitors of the organization. Effective leaders gain competence and expertise and attempt to gain as much knowledge as possible regarding their organization, product, and team members.

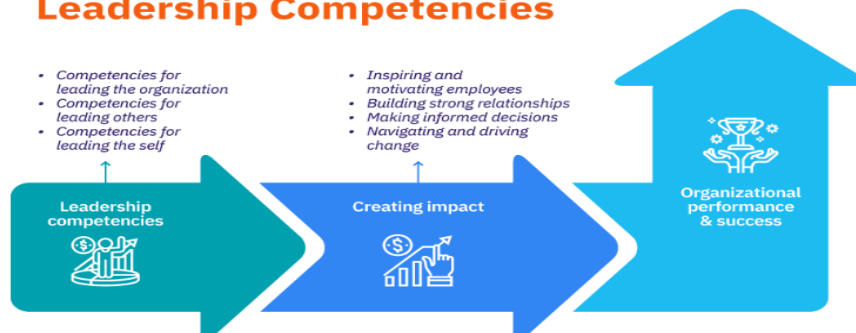
Apart from the above-mentioned competencies, leaders should also possess the competencies of agility, speed, passion, and focus to succeed. Such skills, however, cannot be taught. If an organization requires and supports these leadership competencies as a basis of its success, they must be instilled through an embedded system of leadership development. The success of such a program is dependent on five crucial factors, which include the –

- Support provided by the Executive Leadership
- Challenging work assignments
- The right people
- The supportive environment of work
- Instead of a course for skills, there should be a Leadership Development System.

Furthermore, if the organization's top leadership champions the development of the fifth element, this can be the most critical factor. The unwavering support provided by executive leadership can significantly impact the success of the fifth element's development. In that case, the leaders produced by the system will ensure that the work environment is supportive. It helps to provide work assignments that are challenging for the right people. This will also facilitate the process of building leadership teams that are strong throughout the organization. Research has also revealed that the teams produced via an embedded system in an organization hold the key to the business's long-term success.

The "right" Chief Executive will not be able to solve all the organizational problems. Therefore, the leadership competencies of a winning organization that can stand the test of time go far beyond the organization's Chief Executive. It extends to the leadership team and the procedures, structures, and systems they put in place. Over some time, it is the organizational systems and the broad leadership of an organization that is crucial, particularly in periods that involve high expectations and stress.

### Importance of Leadership Competencies



Although leadership competencies vary between roles, there are some core leadership competencies that are essential for every leader, regardless of the industry and company they are in. Being able to understand and spot these leadership competencies enables HR to make better-informed decisions when it comes to hiring, developing, and promoting leaders.

The Society for Human Resource Management (SHRM) distinguishes three competency categories, namely:

- Competencies for leading the organization (e.g., conflict management, decision-making, change management)
- Competencies for leading others (e.g., emotional intelligence, being a good coach, inclusiveness)
- Competencies for leading the self (e.g., self-management, courage, learning agility)

Other categorizations are possible too. For example, Deloitte's Leadership Capability model identifies two distinct elements. The first is developable capabilities, which are the learned factors that are acquired and change over time and reflect what a leader can do. The second is leadership potential – those are innate factors that are hard(er) to develop, stable over time, and reflect how a person is.

In this article, we'll explore the three main types of leadership competencies presented by SHRM in more detail. It's important to note that the below list of leadership competencies isn't exhaustive and that many competencies can fit within multiple categories.



Leadership competencies vary between industries, organizations, and the ranks and roles within those organizations. What's important is that HR understands the unique leadership competencies necessary for leadership success in each role, so they can make better decisions when it comes to hiring, developing, and promoting leaders.

It's equally important that employees believe their organization prioritizes their development and provides the structure needed for them to successfully advance in the business and perform in their roles.

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